

# Real Estate Investment & Asset Management



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## Acquisition profile for residential properties in Germany

For about ten years, DUPUIS has been managing real estate assets of constantly between EUR 400 m and EUR 500 m for national and international institutional and private investors

### Locations

- Big 7
  - Berlin
  - Düsseldorf
  - Frankfurt/Main
  - Hamburg
  - Cologne
  - Munich
  - Stuttgart
- Cities in the metropolitan regions
- University towns
- Innovation centres
- Growth regions (primarily cities with positive lettings and market growth)



### Investment criteria

#### Investment volume 2018 - 2019

- About EUR 500 m

#### Investment focus

- Core and Core-Plus – residential properties in micro-locations with good transport connections
- Share of commercial use possible
- Turn-key new construction of residential development projects
  - New construction volume per acquisition: 3,000 m<sup>2</sup> to 10,000 m<sup>2</sup> living space
  - No assumption of building risks
- Properties that meet the current/future requirements or can meet them in the short term (energy efficiency, housing suitable for the elderly, well demanded household sizes)
- Properties requiring restoration
- Single properties from about EUR 3 m

#### Transaction volume

- Portfolios of up to about 3,000 units

#### Transaction structure

- Both asset deals and share deals are possible

### Minimum required information

- Address
- Rental area and number of units (broken down by residential, commercial, other, parking spaces)
- Rental area and number of vacancies
- Annual basic rent actual and target (broken down by residential, commercial, other, parking spaces)
- Photos of the estate
- Other relevant information (e.g. public sponsorship, monument protection)

### Contact

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